



**UNITED LEAD NETWORK**  
EXCLUSIVE LEADS PROVIDER

## **MEDICARE SCRIPT**

Hi, this is John with Healthcare Support, How are you doing today? Wonderful and the reason of my call is to let you know that rates on Secondary Medicare insurance have dropped down by 35%.

Also there are new updated plans in your area and we are providing you a No Obligation for Discounted Quotes for all Secondary Medicare Insurance plans.

I would like to inform you that these plans will provide additional benefits on dental, vision, hearing and transportation for free on your existing policy, and might lower your premium as well so:

### **(THESE MUST BE "YES" OR HANG UP)**

1. Do you have your Medicare Parts A & B Active right now?

(If they are not sure then ask if they have a red, white & blue card Medicare card. Must be YES!)

2. Is your monthly income less than \$ 1,300 per month?

### **(THESE MUST BE "NO" OR HANG UP)**

3. Do you have an Anthem Blue Cross plan right now?

4. Do you have TRICARE or Champ VA

5. Do you have a Power of Attorney or does someone make decisions for you?

One last thing, this call is recorded for security purposes and for that reason I need you to confirm again that if you are offered a plan that is cheaper and has wider coverage than you currently have, you would consider it, as an option correct? Perfect!

**We will have a licensed agent call you back in the next 48 hours. For you safety and for a security password when your agent calls you back what is your favorite color. Wonderful a licensed professional will call you back and say your favorite color for your safety and they will call you back in the next 48 hours to go over all the new plans in your area. Have a wonderful day.**

UNITED LEAD NETWORK